

Our Mission Statement

Vander Werff & Associates, Inc. is committed to a standard of excellence in all areas of client service. We are dedicated to providing superior service to all clients including lenders, attorneys, corporations, individuals, and fellow workers. All will be served with the courtesy, respect, and compassion which communicates a desire to meet another's needs with a personal, efficient, and caring approach.



Partners in Excellence:

Appraisers:

Rich Vander Werff, Certified General
John Wedebrand, Certified General
Greg Tritle, Certified General
Loretta Laubach, Certified Residential
Kally Mouw, Certified Residential
Todd Hattermann, Associate
Matt Payne, Associate
Brent Vander Werff, Associate General

Real Estate Staff:

Rich Vander Werff, Broker
Jon Hoogers, Broker Associate
Todd Hattermann, Realtor
Kurt Brown, Realtor
William Engeltjes, Realtor

Auctioneers:

Todd Hattermann
Rich Vander Werff, MSA, CAI

Office Staff:

Jon Hoogers, Business Manager
Amber Kleve, Appraisal Coordinator
Shannon Rydberg, Research Specialist

Rental Properties:

Jon Hoogers, Manager
Brent Vander Werff

Auction Assistants:

Rich Evenson
Wayne Storm



Funeral Home Appraisal Specialists



- Business
- Real Estate
- Furnishings
- Inventory

Vander Werff & Associates, Inc.
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Sanborn, Iowa 51248

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Fax: 712-729-5676

Website: www.vanderwerffandassociates.com
E-mail: vanwerff@vanderwerffandassociates.com

Reasons For An Appraisal:

- * Financing purposes
- * Establish value for sale purposes
- * Transfer of stock/ownership
- * Insurance valuation
- * Estate planning
- * Gifting
- * Ad Valorem tax protest

Mr. Vander Werff:

- * A "Certified General" real property appraiser
- * Knowledgeable
- * Maintains extensive data bases
- * Has the ability to meet your needs and requirements
- * Is licensed in Iowa, Minnesota, South Dakota, and Nebraska (RECIPROCITY IN NUMEROUS OTHER STATES)

We Offer:

- * On site inspections
- * Variety of report types to meet client needs
- * Full confidentiality
- * Extensive photos

References and sample appraisals available upon request

**PLEASE CALL FOR A
NO OBLIGATION FEE QUOTE!**



Our founder and President, Rich Vander Werff

Rich is a member in good standing of the following professional organizations:

- *Allied Member of Iowa Funeral Directors Association
 - *National Association of Master Appraisers, Master Senior Appraiser (MSA) designation 2004 National President
- *Iowa Chapter of National Association of Master Appraisers, Past Editor Iowa NAMA Newsletter
- *American Society of Farm Managers and Rural Appraisers
- *Past National Chairperson NAMA Farm and Land Committee
 - *National and Iowa Association of Realtors
 - *Realtors Land Institute
- *National and Iowa Auctioneer Associations Certified Auctioneers Institute (CAI) designation
- *Sanborn Chamber of Commerce
- *O'Brien County Cattlemen's Association

**Vander Werff
and
Associates, Inc.**

Funeral Home Appraisals

Our experience in the appraisal of funeral homes is expansive. We have appraised funeral homes in numerous Iowa, Minnesota, South Dakota and Nebraska communities. In addition we've appraised funeral homes in Kansas, Wyoming, and Wisconsin as well as business appraisals completed in Missouri, Colorado and New York. We've assisted appraisers completing funeral home appraisals in California, Florida, Kentucky, Georgia, and New York.

Our databases are compiled on the basis of actual market data, retrieved from the actual completion of funeral home appraisals. These databases include: capitalization rates, multipliers including monthly, gross income, annual owners cash flow, expense ratios and more. Appraisals include businesses, real estate, furnishings, vehicles, inventory, or any combination thereof. We are certified appraisers and all appraisals are completed in compliance with the Uniform Standards of Professional Appraisal Practice (USPAP) and can be utilized by lenders (local, regional, and national) as well as SBA, USDA, and others. Please call for "no obligation" price quotes and additional information, or check us out at www.vanderwerffandassociates.com
Email: vanwerff@vanderwerffandassociates.com

